



Last update: 21-3-2022

ESTONIA IN THE WORLD AND IN THE EU

2019, sources: Eurostat and FAO

While it is a minor producing country in terms of aquaculture, in 2019 Estonia was the EU's 15th largest producer of fishery products (UK included).

(1.000 tonnes)	World	EU-28	Estonia	% world	% EU-28
Catches	93.519	4.824	87	0,093%	1,8%
Aquaculture	120.104	1.367	1	0,001%	0,1%
Total	213.623	6.191	88	0,041%	1,4%

FISHING FLEET

Fleet: 2019, source: EU fishing fleet register - Eurostat

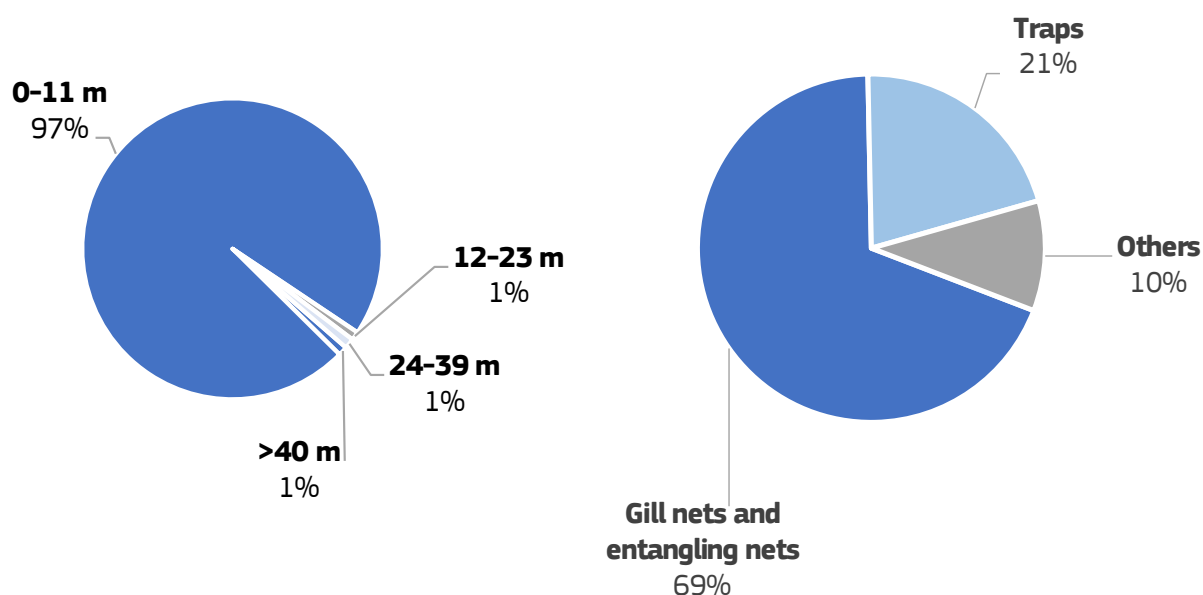
Employment: 2018, source: JRC

Vessels (2019)	Capacity (2019)	Power (2019)	
Number: 1.742	GT: 15.707	KW: 46.712	
TOTAL FTE: 266 (2018, source: JRC)			
0-11 m	12-23 m	24-39 m	>40 m
Jobs (FTE): 65%	Jobs (FTE): 0%	Jobs (FTE): 35%	Jobs (FTE): 0%

GT: Gross tonnage - KW: Kilowatt - FTE: Full Time Equivalent

The Estonian fishing fleet by length and gear

(% of total number of vessels)





Last update: 21-3-2022

LANDINGS

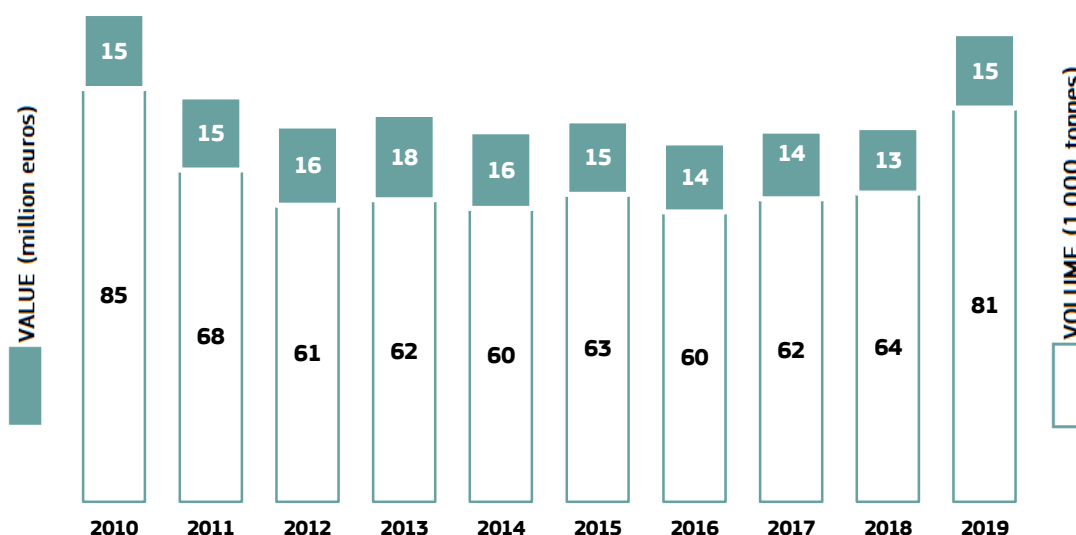
Source: EUMOFA, based on Eurostat data.

Landings comprise the initial unloading of any fisheries products from on board a fishing vessel in a given Member State. They include aquatic plants and species not destined for human consumption. Landings are recorded in net weight and value, and concern landings made by vessels from EU Member States, Iceland, Norway and the UK.

In 2019, landings in Estonia consist of fresh products only, 91% is destined for human consumption (smaller quantities are destined for animal feed).

There are 144 fishing ports registered in the country (source: EU Master Data Register, 25 November 2021).

Total landings. Values are deflated by using the GDP deflator (base=2015)



Main commercial species landed and % of total

2019, million euros (nominal value) and 1.000 tonnes



Species	Value (million euros)	% of total	Volume (1.000 tonnes)	% of total
HERRING	7,7	44%	43,6	54%
SPRAT (= BRISLING)	5,8	34%	34,8	43%
OTHER FRESHWATER FISH	2,7	15%	1,5	2%
OTHERS	1,1	7%	1,1	1%



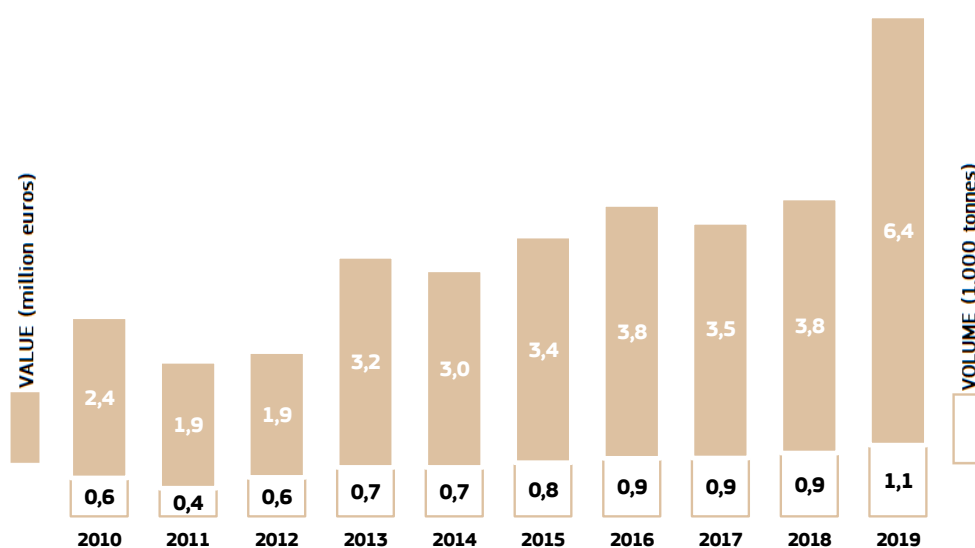
Last update: 21-3-2022

AQUACULTURE

Source: EUMOFA, based on Eurostat and FAO data.

Aquaculture consists in the farming of aquatic (fresh or saltwater) organisms, such as fish, molluscs, crustaceans and aquatic plants. Aquaculture data are reported in live weight equivalent and value. According to 2019 data available in Eurostat, in Estonia, all aquaculture production is in sea and brackish water and the main production methods was in cages.

Total production. Values are deflated by using the GDP deflator (base=2015)



Main commercial species farmed and % of total

2019, million euros (nominal value) and 1.000 tonnes



Species	Value (million euros)	% of total	Volume (1.000 tonnes)	% of total
OTHER FRESHWATER FISH	4	56%	0,9	87%
TROUT	3	42%	0,1	10%
OTHERS	0,1	2%	0,03	3%

PRODUCER ORGANISATIONS

Data as of 15-12-2021, source: DG MARE, [link](#)

In Estonia, **5 producer organisations (POs)** and **1 association of POs** are formally recognized. Their role is to contribute to the achievement of the objectives of the Common Fisheries Policy (CFP) and of the Common organisation of the markets (CMO) through the collective management of their members' activities. Of the 5 POs, 1 operates in aquaculture and 4 in the fishery sector. The association of POs operates in the fishery sector.



Last update: 21-3-2022

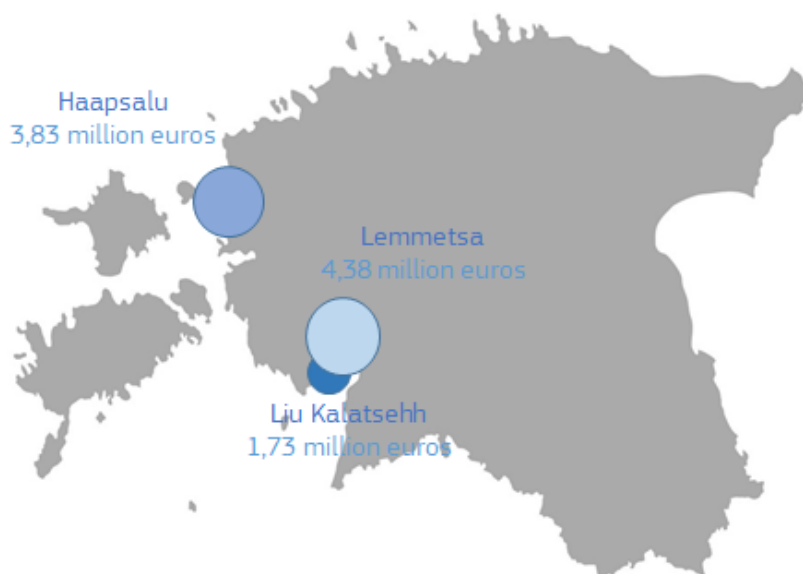
FIRST SALES

2021, source: EUMOFA

First sales concern the fish that is sold or registered at an auction center or to registered buyers or to producer organizations (PO). First sales may differ from landings since the former do not cover fish that is landed by vessels owned by processing companies or direct sales to processors.

There are no auction markets in Estonia. In 2021, total first sales in Estonian places of sale amounted to 65.762 tonnes and 17 million euros.

The top-3 places of sale covered 76% and 57% of total first sales, respectively in volume and value terms.



Top-3 places of sale	Volume (tonnes)	Value (million euros)	Top-3 main commercial species (in value)
Lemmetsa	21.266	4,38	Sprat (=brisling), herring, smelt
Haapsalu	20.489	3,83	Herring, sprat (=brisling), pike
Liu Kalatsehh	8.369	1,73	Herring, sprat (=brisling), smelt

PROCESSING

According to Eurostat-SBS, 1.306 persons were employed in the Estonian fish processing industry in 2018. The sector recorded a value added of 23,4 million euros, covering 7% of the value added of total manufacture of food products.

In 2020, the main products sold were “Fresh or chilled fish fillets and other fish meat without bones”, “Fish fillets in batter or breadcrumbs incl. fish fingers (excl. prepared meals and dishes)” and “Frozen whole salt water fish” (source: Eurostat-PRODCOM).

59 companies (2019, source: Eurostat - SBS)

Sales: 130 million euros (2018, source: Eurostat - SBS)



Last update: 21-3-2022

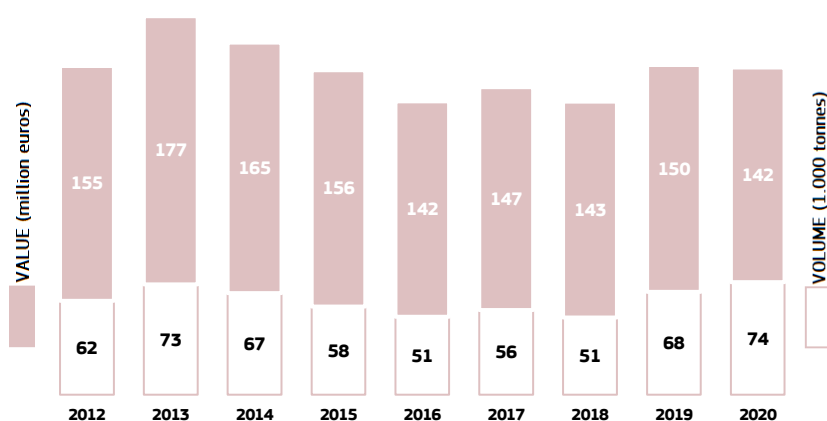
IMPORT – EXPORT

Source: EUMOFA, based on Eurostat-COMEXT data. Values in the bar charts are deflated by using the GDP deflator (base=2015).

IMPORT

Main commercial species imported and % of total imports

2020, million euros (nominal value)

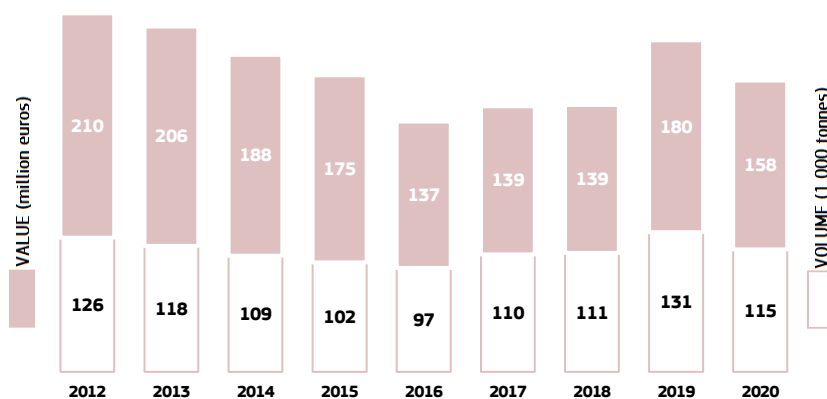


SALMON	39	26%
MISCELLANEOUS SHRIMP	15	10%
HERRING	14	9%
TROUT	12	8%
LIVERS AND ROES CAVIER	9	6%
OTHERS	63	41%

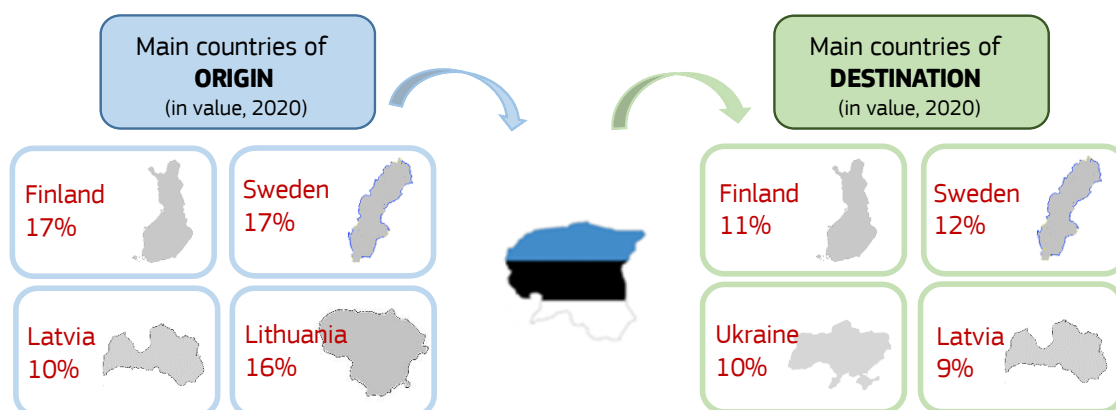
EXPORT

Main commercial species exported and % of total exports

2020, million euros (nominal value)



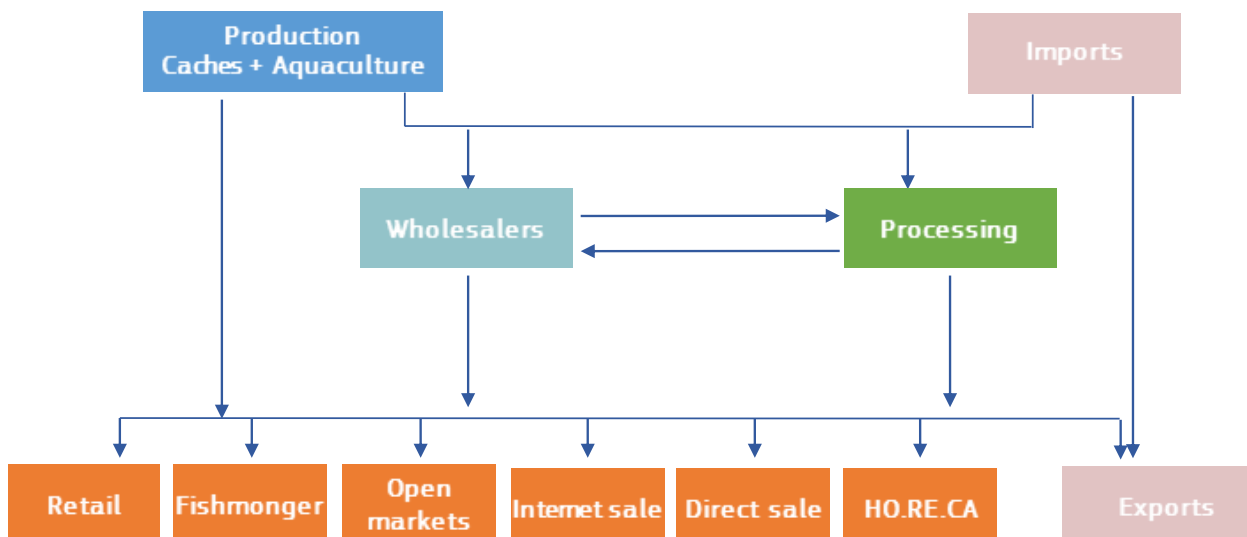
OTHER MARINE FISH	27	15%
COLDWATER SHRIMP	25	14%
SALMON	18	10%
HERRING	15	8%
MISCELLANEOUS SHRIMP	14	8%
OTHERS	82	45%



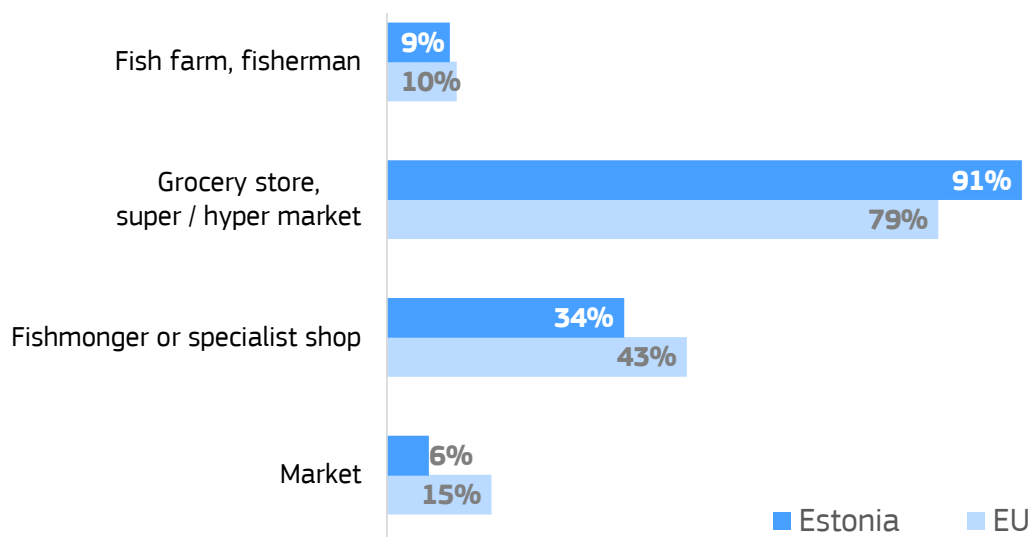


DISTRIBUTION

The supply chain of fisheries and aquaculture products in Estonia (source: Eurofish):



Consumer preferences on purchasing channels (source: Eurobarometer, 2021):





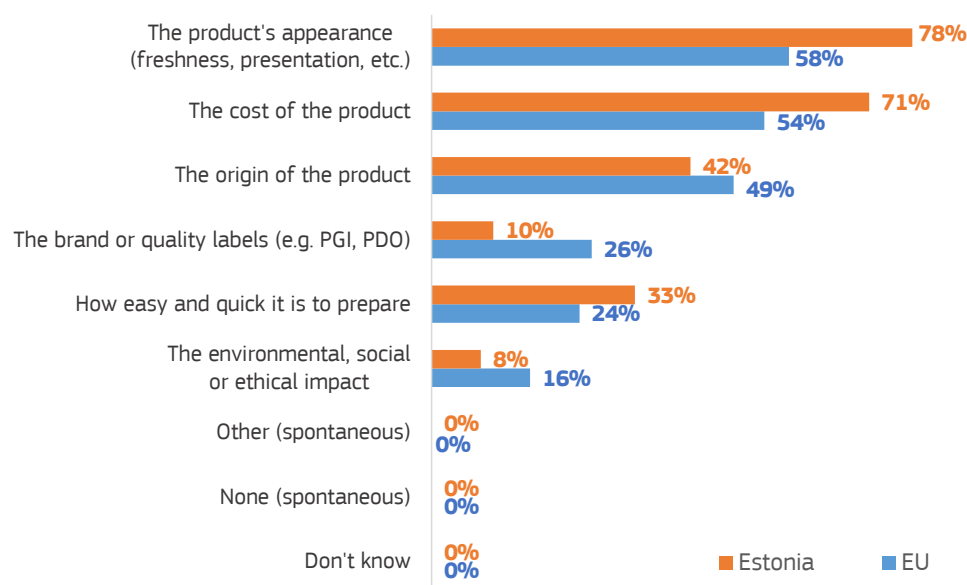
Last update: 21-3-2022

CONSUMPTION

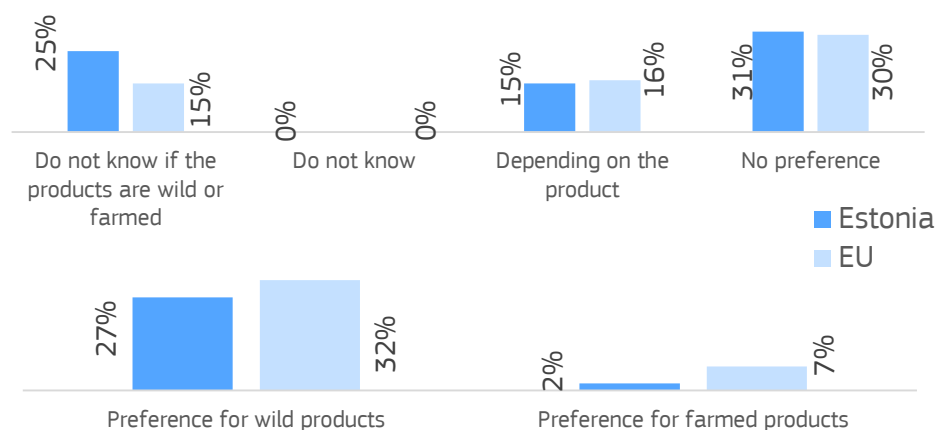
In 2019, apparent consumption was estimated at 16 kg per capita, an increase of 2% compared with 2018. The most consumed species were herring and trout (source: EUMOFA). Regular consumers, namely those who eat fishery and aquaculture products at least once a month, mainly belong to age groups 25-39 and over 55. Young people (15-24) are less inclined to consume fish in Estonia, as well as at EU-28 level. However, regular consumers in this category cover 72% of the total, which is higher than at EU level (67%, UK included). Estonians consume especially fresh and smoked products, while loose fish (67%) is slightly less frequently consumed than the EU average (68%, UK included) (source: EUMOFA, "EU consumer habits regarding fishery and aquaculture products", 2017).

16 kg
per capita in live
weight equivalent
(2019, source: EUMOFA)

Purchasing factors (source: Eurobarometer, 2021)



Preferences regarding wild or farmed product (source: Eurobarometer, 2021)





THE COUNTRY IN EUMOFA



LANDINGS

Volumes and values are collected from Eurostat – Fishery and integrated with Statistics Denmark.

They are available on a yearly basis and accessible through simple and advanced tables, as well as through the bulk download facility.

FIRST SALES

Volumes and values are collected from the Ministry of Rural Affairs of Estonia on a weekly and monthly basis.

Weekly data are monitored for a selection of 4 main commercial species and 12 places of sale (click [here](#) for the full list).

Monthly data cover all species sold in Estonian places of sale.

Both weekly and monthly data are accessible through simple and advanced tables, as well as through the bulk download facility. As for monthly first sales, data at disaggregated level are also accessible, through a dedicated advanced table and the bulk download facility.

IMPORT - EXPORT

Volumes and values are collected from Eurostat – COMEXT. Data concern trade flows of all fisheries and aquaculture products as recorded by national customs.

They are available on a monthly and yearly basis and accessible through simple and advanced tables, as well as through the bulk download facility.

AQUACULTURE

Volumes and values are collected from Eurostat – Fishery and integrated with FAO data.

They are available on a yearly basis and accessible through simple and advanced tables, as well as through the bulk download facility.

WHOLESALE

No data available

PROCESSING

Data are collected from Eurostat – PRODCOM. They concern ex-farm quantities and values of fisheries and aquaculture products sold in the country after being transformed from raw material into final products.

They are available on a yearly basis and accessible through simple tables, as well as through the bulk download facility.

CONSUMPTION

Retail prices of a selection of 5 main commercial species are collected on a monthly basis from the Ministry of Rural Affairs of Estonia (click [here](#) for the full list).

Average weekly prices are accessible through simple and advanced tables, as well as through the bulk download facility.